GENERAL TERMS AND CONDITIONS FOR EVENTS

Section 1 Scope of validity

1. These terms and conditions apply to the hiring out of the hotel's conference, banqueting and event rooms for the purpose of holding events, and to all other associated services and deliverables provided by the hotel. Separate provisions apply to bedroom reservations (see Section 6). 2. The event organiser's terms and conditions only apply where this has been explicitly agreed in writing.

Section 2 Contractual partners, signing of contracts, subletting

1. The contract does not come into effect until the event organiser's reservation request has been accepted (confirmed) in writing by the hotel; these are the contracting partners. The hotel is entitled to request advance payments. 2. If the person making the reservation is not the organiser themselves, or if a commercial agent or organiser is involved, then they are jointly liable along with the event organiser for all obligations arising from the contract.

3. Subletting or re-letting of rooms, display cases or floor space is only permissible subject to prior written agreement from the hotel.

Section 3 Number of participants, time of the event, facilities

1. In order to allow the hotel to make careful preparations, the hotel has produced its own registration form. This must be completed in full by the event organiser, including the exact number of participants, and sent to the hotel no later than 21 days before the date of the event. If the form is sent back late, the hotel can no longer guarantee the smooth running of the event and a charge of € 500 will be applied, to cover expenses. Regardless of such notification, the invoice will be based exclusively on the contractual agreements between the parties, and on the following conditions. 2. If the number of participants is in fact lower than that agreed in the contract, this is disregarded and is the event organiser's loss. 3. If the number of people attending the event is increased at short notice – subject to agreement from the hotel – then the invoice covers the actual number of people. 4. If the agreed time at which the event starts is postponed without the change being agreed in writing in advance, the hotel is entitled to charge the event organiser for any costs incurred in providing services. Reserved event rooms are only available to the organiser for the time period agreed in writing; any further use requires permission from the hotel and payment of an additional charge. 5. The hotel reserves the right to make room changes, provided this is acceptable to the event organiser and in the interests of the hotel. 6. A seminar day including overnight accommodation normally begins in the afternoon – not before 1 p.m. – and ends with lunch on the day of departure, unless otherwise agreed in writing. Rooms will be available by 3 p.m. at the latest on the day of arrival, and must be vacated by 11 a.m. on the day of departure. 7. For conferences, a professionally equipped room will be provided where there is at least 3 m² of space per participant. Small group rooms must be arranged separately with the hotel. Chairs, tables, flipcharts, pin boards and screen are provided free of charge. Other equipment can be orga

Section 4 Prices/payments

1. Prices include the currently applicable rate of sales tax. Any increases in the rate of sales tax will be charged to the event organiser. 2. Invoices issued by the hotel are payable in full within 10 days of the date of invoice. If payment is delayed, the hotel has the right to charge interest at 5% above the base rate for short-term loans. 3. The event organiser is liable to the hotel for payments for any additional services ordered by event participants, and for any other services provided to third-parties, or expenditure incurred by the hotel in connection with the event. 4. The hotel is entitled to request appropriate advance payments at any time.

Section 5 Withdrawal from the contract by the hotel

1. If the requested/agreed advance payments are not made in full or by the requested/agreed date, the hotel is entitled to withdraw from the contract at any time by sending a written statement. If, in such a situation, the hotel does not withdraw from the contract, it must deduct the value of any expenditure that is saved or of benefits gained from letting out the hired premises to another client. 2. Further examples – and the list is not exhaustive – of situations where the hotel is entitled to withdraw from the contract would include: if force majeure or other circumstances beyond the hotel's control made fulfilling the contract impossible or unacceptably difficult; if misleading or incorrect information about key facts was given when an event was booked, for example regarding the organiser or the purpose of the event; if the hotel had good reason to believe that the event could jeopardise the smooth running of the hotel or its safety or its reputation among the general public; or if the hired premises are sublet in full or in part without prior written permission from the hotel. 3. Where the hotel is justified in withdrawing from the contract, the event organiser/person making the booking is not entitled to claim compensation.

Section 6.1 Withdrawal by the person making the booking/event organiser: cancellation terms for accommodation

1. The person making the booking/event organiser can withdraw from this contract free of charge up to 6 months before the start of the event by sending written notification. In the event of cancellation after that date, a charge will be made for 90% of the cost of the rooms booked, subject to reductions as described in points 2 and 3, and taking into account the full amount of the advance payment that has been made. 2. Up to 1 month before arrival, 10% of the booked rooms can be cancelled free of charge. Any additional cancellations will be charged for at 90% of cost. 3. Up to 21 days before arrival, a further 5% of the booked rooms can be cancelled free of charge. Any additional cancellations will be charged for at 90% of cost. Any later cancellations will be charged for at 90% of cost.

Any points not covered by this framework contract are governed by the terms of the Austrian Hotel Contract Conditions.

Section 6.2 Withdrawal by the person making the booking/event organiser:

1. The person making the booking/event organiser can withdraw from this contract free of charge up to 6 months before the start of the event by sending written notification. In the event of cancellation after that date, a charge will be made for 50% of the cost of the agreed catering services, subject to reductions as described in points 2 and 3, and taking into account the full amount of the advance payment that has been made. 2. Up to 1 month before arrival, 10% of the catering services can be cancelled free of charge. Any additional cancellations will be charged for at 90% of cost. 3. Up to 21 days before arrival, a further 5% of the booked catering services can be cancelled free of charge. Any additional cancellations will be charged for at 90% of cost. Any later cancellations will be charged for at 90% of cost. Any points not covered by this framework contract are governed by the terms of the Austrian Hotel Contract Conditions, www.hotelverband.at/down/OEHVB.pdf

Section 7 Official licences/levies

The event organiser is to obtain all necessary official licences at their own expense, unless explicitly agreed otherwise in writing. It is up to the event organiser to ensure compliance with all relevant (legal, regulatory) requirements. Evidence of such compliance is to be presented to the hotel on request. Any payments due to third parties for the event such as AKM (public performance) fees, entertainment tax and so on must be paid to the creditor by the event organiser immediately. The event organiser is to exempt the hotel from liability for such claims on receipt of the first written request to do so.

Section 8 Losses/damage/disposal costs/special equipment

1. The event organiser is answerable for any losses or damage for which their employees, other assistants or participants in the event are responsible, as they are for losses or damage that they cause themselves. The hotel can ask the event organiser to provide suitable security (e.g. insurance policies, security deposits, guarantees). 2. To prevent damage to walls, permission must be obtained from the hotel before fastening up any decorations or other items. 3. Any display pieces or other items brought by the organiser must be removed at the end of the event. If the event organiser fails to comply with this rule, the hotel has the right to remove and store the items, for which a charge will be made. Other arrangements require prior agreement from the hotel management. 4.1 It is explicitly stated that the hotel is only responsible for items brought in by guests for whom it provides accommodation under the terms of Sections 970ff of the ABGB (Austrian Civil Code). 4.2 In the case of events not involving overnight accommodation, the hotel accepts no liability for damage to, or loss of, items brought into the hotel. The hotel has no insurance cover for items brought into the hotel for events. Appropriate insurance, for example for display pieces or seminar and conference equipment, is exclusively the responsibility of the person making the booking/event organiser. 5. All packaging materials for transportation, repackaging or any other purpose that are brought into the hotel must be disposed of by the event organiser at their own cost. The hotel may charge for disposing of any packaging materials left behind at the end of the event. All items brought in to the hotel for the event such as decorations and the like must comply with all relevant regulations. 6. In the case of events only, any faults or defects in equipment/devices provided by the hotel will be remedied to the best of the hotel's abilities; the hire charge may only be reduced, withheld and/or offset in the event of gross negligence or deliberate intent.

Section 9 Bringing your own food and drinks

As a rule, the organiser may not bring their own food or drinks to events. In special circumstances (national specialities etc.), an agreement on this may be reached in writing; in such cases, a fee will be charged for general costs, minus the value of the goods in question.

Section 10 Final provisions

1. All changes and additions to this contract, including to these final provisions, must be made in writing unless some other form has been specified in writing. The same applies to the waiving of the requirement for written form 2. The place of performance is the location of the hotel. 3. Austrian law applies, excluding the UN Sales Convention. All disputes arising from this contract, including the question of whether it was drawn up on a legal basis, and its pre- and post-contractual effects, shall be decided exclusively by the competent court at the hotel's registered office, or, at the hotel's discretion, by the competent court under whose jurisdiction the event organiser has their registered office, branch or assets. 4. If one provision of this contract should be ineffective or unenforceable in whole or in part, this does not affect the effectiveness or enforceability of all the other provisions of this contract. The ineffective or unenforceable provision should be deemed to be replaced by the effective and/or enforceable provision that comes closest to the economic purpose that was being pursued by the parties with the ineffective or unenforceable provision.

Otherwise the terms of the AGBH 2006 (General Terms and Conditions for the Hotel Industry) shall apply (www.hotelverband.at/down/AGBH_061115.pdf)

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SEMINAR ROOMS

Leogang	€ 500.00	Drei Zinnen Room	€ 200.00
Birnhorn	€ 350.00	Spielberg	€ 100.00
Mitterhorn	€ 200.00	Asitz	€ 100.00
Fieberbrunn	€ 200.00	Gelassenheit (Serenity)	€ 80.00
Saalfelden	€ 100.00	Sorgfalt (Prudence)	€ 50.00
Kitzbühel	€ 100.00	Teamgeist (Team Spirit)	€ 50.00
Saalbach	€ 100.00	Foyer by arrangement	
Fürstenhof	€ 200.00	All prices include VAT and are per	day. They include con-
Wilder Kaiser	€ 100.00	ference equipment as described in	-
Watzmann	€ 100.00	depending on the season and the n	umber of participants.



STANDARD CONFERENCE PACKAGE

- 2x Classic coffee break (sweet or hearty)
- 1× 3-course lunch in the hotel restaurant
- 1x unlimited conference drinks (water and Rauch juices) available all day in the seminar room
- Free WIFI in the conference centre, bedrooms and bar area
- Notepads and pens on request
- Standard equipment

per person € 50.00

 including 5-course evening meal with choice of dishes, in the hotel

per person € 90.00

EOUIPMENT

Standard equipment (included)

- 1 flipchart
- 1 pin board

Amenities

Amemices				
• Flipchart	per item € 11.00			
• Pin board	per item € 8.00			
• Facilitator's tool-case	per item € 18.00			
 Microphone 	peritem € 30.00			
 Video projector with 8,000 Birnhorn/Leogang room 	lumen in the half day € 150.00 full day € 300.00			
 Portable video projector or Samsung 75 Zoll UHD-TV with multi connection unit and soundbar half day € 60.00 				
and soundbar	half day € 60.00			
	full day € 120.00			

1x arrangement of chairs is included in the price Any further rearrangement at cost

Clerical services per hour from € 90.00

COFFEE BREAKS & CONFERENCE DRINKS

Conference drinks

Krallerhof mountain water and Pago juices in the conference room

Full-day rate	€ 14.00
Half-day rate	€ 7.00

Coffee breaks

Express coffee break		7.00
Coffee, tea, mountain spring water,		
still/sparkling, croissant, fruit		

Classic sweet coffee break € 9.00

Coffee, tea, mountain spring water, still/sparkling, apple juice, orange juice, redcurrant juice, fruit, yoghurt, 2 kinds of cake with whipped cream

Classic hearty coffee break € 9.00

Coffee, tea, mountain spring water, still/sparkling, apple juice, orange juice, redcurrant juice, bread roll with regional sausage, cheese, ham and bacon, various spreads, fruit

Classic Plus coffee break € 11.50

Coffee, tea, mountain spring water, still/sparkling, apple juice, orange juice, redcurrant juice, bread roll with regional sausage, cheese, ham and bacon, various spreads, fruit, fruit salad, yoghurt, 2 kinds of cake with whipped cream

Vitality break € 13.00

Coffee, tea, mountain spring water, still/sparkling, freshly pressed juices such as orange or carrot and apple, dip with vegetables, fruit salad, yoghurt, fruit

Vitality break plus € 16.00

Coffee, tea, mountain spring water, still/sparkling, freshly pressed juices such as orange or carrot and apple, dip with vegetables, bread roll with regional sausage, cheese, ham and bacon, various spreads, fruit salad, yoghurt, fruit, 2 kinds of cake with whipped cream

LUNCH & EVENING MEALS

3-course lunch in the hotel

- Soup or a cold starter
- Meat, fish and vegetarian dish with sides
- Dessert of the day with ice cream from the cabinet

Buffet lunch in the foyer

€ 24.00

€ 50.00

€ 24.00

- 1 seasonal soup
- Clear soup, creamy soup or a cold starter
- 2 hot finger food dishes with dipping sauces
- Pasta with two sauces
- Meat dish with sides
- Fruit tart with whipped cream
- Basket of fruit

3-course mountain hut menu from app. € 33.00 (in the KrallerAlm, Alte Schmiede or the AsitzBräu)

Menu suggestion:

- Duo of Leogang smoked trout and smoked salmon with baked potatoes and horseradish and sour cream sauce
- Medium rare saddle of beef with port wine sauce, potato gratin and green beans with bacon
- Nougat tart with berry ragout and pistachio ice cream

5-course evening meal with choice of dishes, in the hotel

Gala Dinner € 60.00

ACCOMMODATION

incl. breakfast per person and per night

 $\begin{array}{ll} \text{in a single room} & \text{from} \in 125.00 \\ \text{in a double room} & \text{from} \in 105.00 \end{array}$

incl. half-board per person and per night

 $\begin{array}{ll} \text{in a single room} & \text{from} \in 165.00 \\ \text{in a double room} & \text{from} \in 145.00 \end{array}$

incl. full board per person and per night

in a single room from € 185.00 from € 165.00

Im Haus Weitblick (im Sommer)

in a single room from € 114.00 in a double room from € 83.50